



HELP!!!

It's that time of year again! Santa's helpers are awfully busy getting ready for the Holidays. But they sure could use your help.

There are over 60 families who have so far asked for holiday gifts. Perhaps you as individuals or groups can be of help. We would hope that you can adopt a family and purchase new clothing and age appropriate toys.

Please contact 508 881-0109 for more information. The only requirement is that everything be new and unwrapped. You can drop your purchases for your adopted family at the new Community Center on Rt. 135 or The Homes Connection at 81 Main St, Ashland. For pick up call Margot at 508 881-5242.

Thank you, in advance, from all those smiling faces.

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How Did Your Garden Grow?

Now is the time to put your vegetable garden to bed and prepare for next spring.

Did you have fungus or pest problems? If so, clean all plant debris from the planting area and DO NOT put it on your compost pile. You will be just causing the same problems next year if you do compost the problems. This is also why you do not compost grass clippings if you used a Weed & Feed type fertilizer herbicide. Next turn your garden over and wait for a frost. After a frost turn it again to bring new organisms to the surface and wait for the next frost. Do this 3 times and you will have eliminated a lot of your problems without inducing chemicals to your garden. Then if it is early enough plant rye grass as follows.

Your garden was fine? Now is the time to plant Winter Rye Grass after cleaning your garden of plant debris. This will give you a nice green carpet all winter and provide nitrogen and humus when turned over in the spring.

Happy Gardening!!!!

**Bill Gath,
 Beckongreen Ltd
 508 881-8209
 18 Waverly St. Ashland**

Word Scramble

Scrambled Fall

1. Holcos
2. Ggvniinktsha
3. Akinrg
4. Lucobmsu Ayd
5. Meti Egnahc
6. Snoicelet
7. Lepap Kcpigni
8. Stekcaj
9. Howneleal
10. Tsevhar

You don't miss the old neighborhood until you move away.

— Melissa, Age 15



So Cape Cod!

This wonderful cape has a very different but lovely plan with fabulous updated kitchen and huge wood floored living room. Private lot, full walkout basement, wood stoved family room. A truly neat property. Price: \$335,900
 Call Margot at 508 881-5242



HOMES SOLD

Single Family Homes

631 Main St.
 179 Winter St.
 34 Cedar Hill Rd.
 21 Carl Ghilani Circle.
 16 Old Connecticut Path
 25 Hilldale Rd.
 131 Independence Lane
Avg. Sale Price—438,207
Avg. Mkt. Time—73.86

Condominiums

136 Concord St.— Unit a,136
 59 Captain Eames Circle— Unit 59
 289 Captain Eames Circle— Unit 289,131A
 10D America BLVD- Unit D, 10
 10B America BLVD- Unit B, 10
 10C America BLVD- Unit C, 10
 98 Metropolitan Avenue— Unit 0
 8C America BLVD- Unit C, 8
Avg. Sale Price—\$354,877
Avg. Mkt Time—41 days



Happy Halloween!!!



Family Sized

This well maintained three bedroom, 1.5 bath home has wood floors ceramic kitchen, newly carpeted family room and office, and is a commuter's dream. Near the "T" and major routes. \$399,000 Call Margot at : 508 881-5242

ASHLAND PROPERTIES CURRENTLY FOR SALE

We specialize in Real Estate Sales in Ashland and surrounding communities. This is a summary of the homes listed for sale in Ashland as of October 14, 2004:

Single Family

55 single family homes are presently listed for sale from 290k to \$989.9k. Average List Price for single family homes currently on the market is \$461,058 and average market time is 47 days; five are new construction. There are 26 houses awaiting closing at an average list of \$456.1k and market time of 54 days; two are new construction.

Condominiums

39 condominiums are for sale from \$239k to \$417k. 31 are resale, 8 are new construction; of those latter, 4 are over-55 units. Excluding new construction, average price is \$340.1k and average market time is 34 days. There are 48 condos awaiting closing with an average list price of \$363.9k and 80 days on the market. For more information or to view a property, contact any member of

**The Homes Connection of
 MetroWest
 81 Main Street
 Ashland, MA 01721
 508 231-4566**

(Each member of our Team is a licensed Mass. real estate agent and a member of the Multiple Listing Service (MLS), giving us access to any Mass. property listed in MLS.

Vote November 2nd!!!

About Showing Your Home—

Before buyers arrive to tour your home, turn on all the lights in every room, and open drapes and blinds. Agents confirm that buyers are turned off by dark, gloomy houses.

If you can't vacate the house while your agent is showing it, stay unobtrusively in the background, or better yet, out of sight. Your presence may make the buyer uncomfortable, and certainly not at liberty to make honest comments about the house. If you do have to be within earshot, let the agent do the talking by answering questions and emphasizing your home's attributes.

If possible, make arrangements for pets to be completely out of the house during showings. Even though you love you pet dearly, strangers may be put off by the sight of a cat or dog stretched out on the bed or sofa. Watching them groom their coats may only remind buyers of all the pet hair that surely must be in the carpets and drapes! Also, if your dog doesn't like strangers in the house even though you're with them, let's say, on the porch during a showing, his snarly presence may distract nervous buyers and hurry them through your house, leaving them with a bad impression.

Taken from 101 Ways To Prepare Your Home For Sale, Brokers Advantage www.brokersadv.com

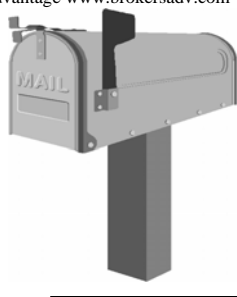


Ways to Prepare Your House for Sale

The Mailbox:

Making your house appear as attractive and friendly as possible from the street is imperative. Without it, you will be hard put to get buyers interested in recognizing your home's other attributes or potential. Start with the MAIL-BOX, if you have one on the street. Remove all signs of deterioration. Replace the post it sits on, if necessary. If not, painting it to match the house is a nice touch. Remove rust from the box itself, and apply a new coat of paint. Renew the look of the flag by brightening faded paint. Replace tattered house numbers. If there are flowers planted at the base, make sure they look as fresh as possible.

Taken from 101 Ways To Prepare Your Home For Sale, Brokers Advantage www.brokersadv.com



Halloween Parade

It's that time again for all goblins and ghosts in Ashland to come join the fun and excitement as we safely celebrate Halloween this October 29th at 6:00PM for the town's annual Halloween parade. Have your children in costume at the Pittaway School on Central St no later than 6:00PM. Parents are welcomed to join us as we are escorted by the fire and police down Central Street, Main Street, directly through down town walking to the David Mindess School.

"Moving is one way of getting my room clean."

—Russell, Age 10

All wise words are from "Wit and Wisdom from the Peanut Butter Gang"

By Jackson Brown, Jr

We welcome parents to join us in costumes too! At the school we will meet in the large gym for our annual parade of costumes to award prizes for the best costume in different age categories. Delicious Halloween treats will be served in the school cafeteria. This year we have joined the Ashland Recreation Department, who will provide games and other activities for all to enjoy. Every ghost and goblin attending will receive a goody bag, stuffed with many yummy treats. Bewitching hour is 8:00PM so it will not be late for our young ghouls. Do you have the spirit to join us as we celebrate Halloween? We thank our supporters for without their financial assistance this annual town event which, to the best of our recollection is 35 years strong, would not be possible... Ashland Day Committee, Ashland School District, Ashland Police & Fire Departments, Ashland Lions Club, Ashland American Legion, Beck-onGreen, LTD and the Embroidery Place. In the event of inclement weather, meet at the large gym at the Mindess Middle School at 6:00PM.

SEE YOU ON THE 29TH.



Announcing

We are very pleased to announce that Cathy Mariani has joined our office. She has had years of sales/service experience part of which was spent with a national real estate franchise. Cathy has owned her own very successful business and is committed to service based on an honest and strong work ethic. Her highest compliment is a referral from her family and friends.

508-789-9995

cmariani@homesconnection.com

First Time Homebuyer? Stop renting!

Spend one hour and find out how easy it is to own!

Space limited. No obligation.
Tuesday, November 9th, 6:30 P.M.

Call Judi Teller (508) 380-1933



A Charmer

Charming and lovingly maintained 3 bedroom, 1.5 bath home. Bright, updated kitchen with island and lots of cabinets, hardwood floors, gas fireplace, whole house fan, new cedar farmers porch, new oil tank, and new heating system. 319,900
Call Judi at 508 380 1933

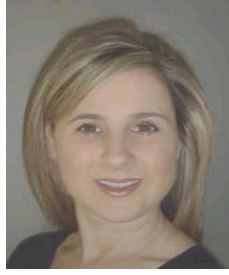
The Homes Connection Team



Margot Ellsworth
508-881-5242



John Ellsworth
508-881-3404



Tracy Beaudoin
508-380-9296



Judi Teller
508-380-1933



Janet Fournier
508-881-3492



Deanna Eastman
508-881-3256



Mary Stilwell
508-561-0256



Stephanie Streit
508-519-9043



Susan Fosner
508-333-8543



Lynn Mosca
508-789-4510



Paul Gustavson
508-254-6069



Cathy Mariani
508-789-9995

Agent
Of
The
Month



Judi 508-380-1933



Announcing

Paul Gustavson has joined The Homes Connection of MetroWest. He has experience as a builder-developer, building homes for resale as well as custom homes for his clients. He is associated with the Huntington Group of Boston as manager of a Boston condo project. Paul's specialty is purchasing and renovating "as is" properties for resale. Paul Achieved his BSME and MBA, has been in sales and design, and lives in Ashland with his wife

Cindy and two boys, age 4 and 6. He can be reached at 508 254-6069 or at pgustavson@homesconnection.com

WORD SCRAMBLE "SCRAMBLED FALL"

1. School 2. Thanksgiving 3. Raking
4. Columbus Day 5. Time Change
6. Elections 7. Apple Picking 8.
- Jackets 9. Halloween 10. Harvest



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Suzan Herrmann